

FID connectivity Developing data driven solutions

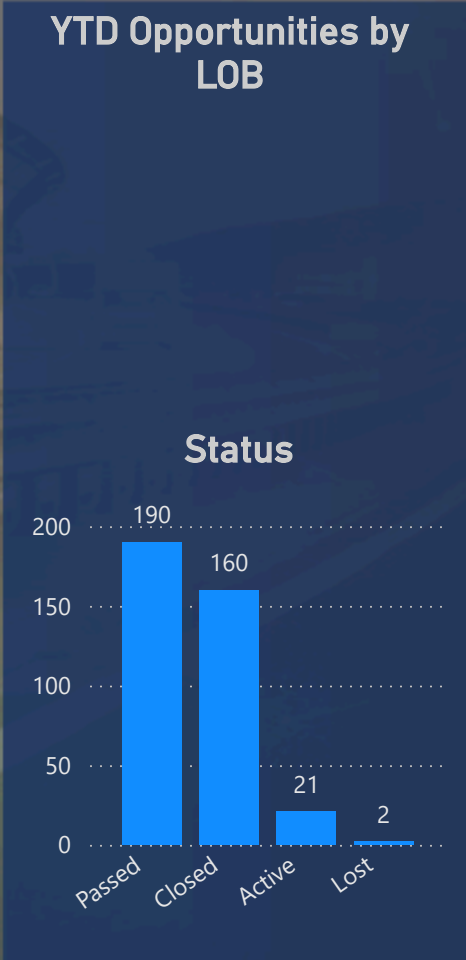
Total Opportunity
355

Total Opportunities YTD
(Blank)

Most Active Funds YTD
(Blank)

Status	Count of Status
Passed	190
Closed	160
Total	373

LOB Opportunities YTD



Opportunities by LOB

LOB	Count of LOB
ABLL	16
CIB	105
MMB	134
MMB / WFSC	1
Other	1
WFC	1
WFSC	83
Total	343

YTD Most Active Fund


Most Active Funds

Rank	Fund	Count of Fund
1	LBC	62
2	Cyprium	15
3	Boundary Street	14
4	Barings	13
4	Deerpath	13
4	Patriot	13
5	Caltius	12
5	Hamilton Lane	12
Total		373



Fund Summary

Location :

Austin 

TX

Tier

Fund Family

Tier :

Not in Current Fund Blue Sage

WFSC RM :

Chris Carter

Coverage Banker :

Lance Reynolds

Deal Details

Status	Date	Company	Opportunity	Referred to	Amount	Product	Comments
Active	3/13/23	Fund line of credit	MMB - Texas	Michael Friesch		TM	Reach out to Michael for update

Status	Date	Company	Opportunity	Referred to	Amount	Product	Comments
Closed		CRI	Investment Banking		50000000		August 21 Survey Response
Closed		R360 Environmental Solutions	Investment Banking		100000000		August 21 Survey Response

Deal Summary

Status	Count
Closed	2
Active	1
Passed	1
Total	4

Status	Date	Company	Opportunity	Referred to	Amount	Product	Comments
Passed	8/30/21	All-State Industries	WFSC			Co-investments	

Diverse Segments Summary

<u>Family of Fund</u>	<u>FID Commitment</u>	<u>Fund Primary Location</u>	<u>Diverse Segment</u>	<u>Primary Contact</u>
NewSpring	\$25,000,000	PA	Women Partners	
SBJ	\$5,000,000	CA	Women Partners	Sean McClure
TZP	\$7,000,000		Women Partner	
Caltius	\$20,000,000	CA	Woman partner	Aron Solomon
Core	\$3,000,000		Woman partner	
GP	\$5,000,000		Woman partner	
Patriot	\$13,000,000	MD	Woman partner	
Pivotal	\$2,500,000		Woman partner	
RCS	\$15,000,000	MA	Woman partner	John Dunne
Resolute	\$20,000,000	TN	Woman partner	Mike Bash
Riverside	\$5,540,000	NY	Woman partner	Shahidah Bilal
Avante	\$5,000,000	CA	Woman led	Kaitlyn Hull
Holleway	\$3,000,000	MO	Woman led	Julie Havens
Ironwood	\$40,000,000	CT	Woman led	Louis Gallo
Merion	\$13,000,000	PA	Woman led	
Barings	\$10,000,000	NC	Woman - Christina Emery (I think she is a partner)	Elyn Dortch
St Cloud	\$5,000,000		Minority Partner	
The Central Valley	\$7,000,000		Minority Partner	
Boundary	\$5,000,000		Minority led	
RLJ	\$4,479,163		Minority led	
Centerfield	\$7,000,000	IN	Minority	Michael Parent
MV	\$3,000,000		Minority	
Aldine	\$16,000,000	IL		Brian Henderson
Argosy	\$13,000,000	PA		
Blue Sage	\$5,000,000	TX		Lance Reynolds
Brookside	\$8,000,000	CT		Louis Gallo
CAPX	\$7,500,000			
Corbel	\$5,000,000			
Crescent	\$10,000,000			
Deerpath	\$22,000,000	NY		Shahidah Bilal